Behaviour study on retirement financial planning of employees in private sector

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Abstract: The purpose of this study is to determine the factors influencing retirement planning among young professionals in the private sector. There are certain factors which determine retirement based on financial literacy, job satisfaction and savings behavior. Financial plan helps with funds. Financial plan should be goal oriented and should take care of needs in the most crucial period of life. This paper aims to evaluate the relevance of demographic and psychological factors in making saving and investment decisions with focus on retirement financial planning. The study is based on primary as well as on the secondary data. To understand various frameworks and predict the variables, research papers and articles would be referred. Most of the people preferred bank deposits by investing for purchasing home and long-term growth but, most of the investors were not aware of investing their money in mutual funds and shares. This research would be relevant in getting insight into factors and issues faced by the individual while making financial plans for retirement. Primary data on demographic and psychological variables would be collected through structured questionnaires. In which it helps encourage the young professionals to save and invest for retirement.

Keywords: private sector, job satisfaction, Employees’ Performance, Work Environment, retirement, financial, long or short term investment, salary, pension payment, entrepreneur, innovation.

INTRODUCTION

The discussion is about retirement arranging among youngsters in the private sector and factors that can be a support for them to anticipate retirement. A fundamental approach question in these new frameworks is how much decision laborers ought to have over key choices, for example, the decision of supplier, decision of speculation portfolio, and decision of salary stream at retirement. In specific nations which have compulsory individual record frameworks are huge, these budgetary choices can decide their way of life in mature age. Wherein retirement issues ought to be worried to many laborers on many resigned laborers re-visitation of work subsequent to resigning from their positions. This situation is stressing as retirees are relied upon to make the most of their mature age without buckling down for their living. In works independently in private areas have reserve funds with EPF benefits plan, and it isn't ensure that their store is adequate for retirement since it takes numerous years to gather budgetary stores to live serenely during retirement. A few workers are worried about his EPF and some may not. Separated of human life expectancy the issue isn't tended to fittingly, representatives' particularly youthful experts in private divisions may confront the issues in their retirement life is expanding, that may emerge is whether the cash gathered for the reasons for retirement or annuity adequate to cover the ideal degree of personal satisfaction, combined with rising clinical expenses and the average cost for basic items. The fundamental motivation behind this examination is to decide the relationship between retirement arranging with monetary proficiency, work fulfillment and reserve funds conduct. Other than that, this exploration is proposed to introduce the segment profiles of youthful experts in private parts towards the retirement arrangement. As a report of having a DB benefits or any annuity. Contrasted with their private segment partners, public division laborers have a more significant level of retirement riches and a bigger monetary profit from proceeding with work at more seasoned ages, and these distinctions by segment are developing across associates. The two gatherings react to money related impetuses in settling on retirement choices. Notwithstanding, developing contrasts by division in the addition to proceed with work don’t seem to have converted into separating retirement conduct The reason behind conventional monetary hypothesis is that individuals are reliably and totally normal and will settle on decisions about what to expend, the amount to spare, and where to contribute dependent on their own eventual benefits. Our research idea is based on the rich knowledge acquired by our peer teams across the university (A.C.Gomathi, S.R.Xavier Rajarathinam, A.Mohammed Sadiq, Rajeshkumar, 2020; Danda et al.)
2009; Danda and Ravi, 2011; Dua et al., 2019; Ezhilarasan et al., 2019; Krishnan and Chary, 2015; Manivannan, I., Ranganathan, S., Gopalakannan, S. et al., 2018; Narayanan et al., 2012, 2009; Neelakantan et al., 2013, 2011; Neelakantan and Sharma, 2015; Panchal et al., 2019; Prasanna et al., 2011; Priya S et al., 2009; Rajeshkumar et al., 2019; Ramadurai et al., 2019; Ramakrishnan et al., 2019; Ramesh et al., 2016; Venugopalan et al., 2014) which for sure private party workers and bosses are legally necessary to contribute month to month to a characterized commitment conspire, in particular the Employee Provident Fund (EPF). In addition, so as to be viable in setting up everybody, budgetary instruction programs require an expansiveness in degree and power that must be accomplished over numerous years and at a significant expense. The execution of speculation decisions in obligatory individual record frameworks can along these lines have unintended outcomes on government assistance that ought not be disregarded.

LITERATURE REVIEW
(Knoef et al., 2016) He approaches various schemes for public pension benefits, private pensions and private savings.
(Zazili et al., 2017) has secured a huge connection between position fulfillment and retirement arranging. Further, they clarified the retirement choice of the individuals who are at present dynamic in the work market and the activity fulfillment on retirement, while huge for the two guys and females, is somewhat more grounded for females. Additionally, work fulfillment was discovered to be one of the components that energize plan for retirement.
(Clark et al., 2015) show that not understanding benefits is more pervasive among workers with shorter residencies, who likewise show up more averse to completely utilize retirement reserve funds programs at work. This proof is reliable with the possibility that, without data, individuals may neglect to ideally shape monetary plans. Labour who are not utilizing business based retirement and related advantages might be in an ideal situation on the off chance that they find out about and choose to join up with an arrangement. The requirement for data isn't simply segregated to recently recruited workers.
(Lefebvre, 2013) contemplated that HR rebuilding can be reexamined from the gracefully and requested points of view, in labor flexibly imminent it is a reaction to early retirement motivating forces originating from federal retirement aid plans. It has been demonstrated that federal retirement aid gives motivating forces to the laborers to leave the work market early. In any case, a developing writing has begun to zero in on the work interest for more seasoned specialists Undoubtedly bosses have been dynamic in constraining more established people jobless. On account of the wage-profitability hole or work market rigidities, the interest might be low and bosses who wish to isolate from more seasoned specialists may utilize early retirement plans as a workforce.
(Folk, 2012) analyzed the impact of budgetary learning on retirees’ retirement money related arranging planning. The examination demonstrated that some intervening impact existed between money related learning and conduct appraisal of individual accounts, and that the more seasoned age gatherings (over 50 years) had intervening impact on the connection between monetary learning and abstract impression of fulfillment with individual funds.
(Moorthy et al., 2012) which depends on a cross-sectional of certain working people in the age gathering of 26 to 55 years demonstrated that the diverse age gatherings of the working people have a unique viewpoint toward retirement arranging conduct. Working people understood that early arranging retirement empowers working people to have solid budgetary wants to make sure about them in the hereafter of retirement. The discoveries demonstrated that three variables (ecological, people and brain research, for example, age, training level, pay level, objective clearness, disposition toward retirement and possible clash in retirement are the elements impacting the retirement arranging conduct. The more youthful age between 26 to 35 years is the most appropriate age to begin to anticipate retirement in light of the fact that at this age, the youthful representatives have a more drawn out length to begin sparing.
(Gitau and Otsola, 2011) completed a review on indicators of Pension Financial proficiency; they studied individuals of word related annuity plans in Kenya. The examination tried to decide the benefits, monetary proficiency levels and what's more, the factors that impact it. They discovered that benefits money related proficiency varies fundamentally on the premise old enough, instruction level, sexual orientation, professional training, the executive’s level, pay, annuity plan, interest in past annuity monetary proficiency program, region of specialization and participation in a benefits plan board however doesn't contrast based on conjugal status of the person.
(Monyoncho, 2010) carried out a study on the effect of financial literacy on personal financial management practices, various survey questions were posed to employees of finance and banking institutions, the survey data was obtained from 192 employees using a structured questionnaire. There is a significant difference between the finance and non finance management concern. The results showed that those who are financially educated do practice to an extent the standard financial behaviors. He also showed that one can still practice financial management behaviors whether or not they are financially literate as a result of other available avenues of acquiring financial knowledge.
(Maheshkumar, 2009) indicated the instances of intentional retirement (going home alternatively) for example, change in market, loss of aptitudes - and in this manner utilizing the methods for common decrease and non-replacement, for example, (demise - retirement - abdication)

(Dittrich et al., 2011) led an investigation on “Working past retirement age in Germany: The worker’s point of view”. The point of the investigation was to zero in on an old individual's eagerness to keep working in the wake of arriving at a legitimate retirement age. The factors of the examination included gender, work status, work request, work reward, work position, working time, family Income, size of an organization, wellbeing, expected work capacity, and explicitly inspiration worth willing for a drawn out working life. There was additionally non-straight cooperation impact for work hours. The beneficial outcome of work inspiration on work capacity was most grounded for those respondents on it.

(Leombruni and Richiardi, 2006) is an operator based model of work flexibly with a specific zero in on populace maturing and work market support of the old. It is an incomplete balance model in view of a delegate test of the working populace. Retirement is recreated by parametric rules.

(Joo and Grable, 2005) found that the individual variables like high wages were discovered to be bound to have a retirement sparing system. Then, three mental cycle factors (manager training, budgetary practices and mentalities and less critical retirement demeanor) were related with an individual having a retirement investment funds program. In this investigation, the greater family size is, the more outlandish they were to have a retirement investment funds program.

METHODOLOGY AND ANALYSIS

Descriptive research design using questionnaires was applied in this study. The questionnaire was framed systematically through proven instruments developed by various researchers. The sampling technique used in this study is a convenience sampling method.

FREQUENCY ANALYSIS GENDER

Fig.1: This figure shows the frequency analysis of Gender of the respondents. From the table it is clear that the majority of the respondents are Male (69.7) and female respondents are (30.3%).

AGE

Fig.2: This figure shows the frequency analysis of the age group of the respondents. From the table it is clear that majority of the respondents are those whose age group lies below 25 (58.1%) followed by the age group which lies between 25-30years old (21.3%) and followed by the age group between 30-40 years old (20%) and in the 40 above (6%).

OCCUPATION

Fig.3: This figure shows the frequency analysis of the profession of the respondents. From the table it is clear that the majority of the respondents are Employee (54.2%) and Student (36.1%) followed by and In Entrepreneur (9.7%). It is inferred that the majority of the respondents are those who are employees.
EDUCATIONAL QUALIFICATION

Fig.4: This figure shows the frequency analysis of education qualification of the respondents. From the table it is clear that the majority of the respondents hold an Undergraduate (60.6%) followed by Post graduate (23.2%) and a small portion of respondents who have completed Ph.D (16.1%). It is inferred that the majority of the respondents are those who hold an Undergraduate degree.

ANNUAL INCOME

Fig.5: This figure shows the frequency analysis of annual income of the respondents. It is clear that for the majority of the respondents annual income whose range lies between Rs.1,00,000-2,00,000 (79.4%) followed by the small portion of respondents whose income is below Rs.1,00,000 (20.6%). It is concluded that the majority for the respondents annual income lies between 1,00,000 to 2,00,000.

MARITAL STATUS

Fig.6: This figure shows the frequency analysis of Marital status. It is clear from the table that the majority of the respondents are unmarried (83.2%) and followed by married (16.8%). Which indicates the majority of respondents are Unmarried.

INDEPENDENT SAMPLE T- TEST:

Table 1: Retirement factor on gender

<table>
<thead>
<tr>
<th>S.NO</th>
<th>FACTORS</th>
<th>F- VALUE</th>
<th>SIG FINANCE</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Retirement Advice</td>
<td>7.701</td>
<td>.006</td>
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</table>

The independent t-test analysis of Gender VS retirement advice factor clearly shows that the Significance value (0.006) is lesser than 0.05 which means that there is significant difference between the gender with respect to the retirement advice factors like effort in fixing the problem, taking prompt action to rectify it.

Table 2: Sufficient retirement on gender

<table>
<thead>
<tr>
<th>S.NO</th>
<th>FACTORS</th>
<th>F- VALUE</th>
<th>SIG FINANCE</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Sufficient retirement</td>
<td>.201</td>
<td>.655</td>
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</table>
The independent t-test analysis of Gender VS sufficient retirement factor shows that the significance value (0.655) is greater than 0.05 which means that there is no significant difference between the gender with respect to the sufficient retirement factor.

ANOVA:

Table 3: Retirement advice and sufficient factor on age

<table>
<thead>
<tr>
<th>S.NO</th>
<th>INDEX</th>
<th>F</th>
<th>SIG.</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>RETIREMENT ADVICE</td>
<td>6.781</td>
<td>.000</td>
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<tr>
<td>2</td>
<td>SUFFICIENT RETIREMENT</td>
<td>1.587</td>
<td>.195</td>
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On one-way anova analysis of Age VS Retirement advice factor sufficient factor. From the analysis it is clear that retirement advice factors are resulted to have significance values lesser than 0.05. It is interpreted that there is a significant difference among the Age with respect to retirement & sufficient factors. Hence, accepting Alternative Hypothesis and sufficient retirement factor has significance value greater than 0.05. It is interpreted that there is no significant difference among the Age with respect to retirement & sufficient factors. Hence, accepting null Hypothesis

Table 4: Retirement advice and sufficient factor on annual income

<table>
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<tr>
<th>S.NO</th>
<th>INDEX</th>
<th>F</th>
<th>SIG.</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>RETIREMENT ADVICE</td>
<td>6.843</td>
<td>.010</td>
</tr>
<tr>
<td>2</td>
<td>SUFFICIENT RETIREMENT</td>
<td>1.295</td>
<td>.257</td>
</tr>
</tbody>
</table>

On one-way anova analysis of Annual income VS Retirement advice factor sufficient factor. From the analysis it is clear that both the variables are resulted to have significance values greater than 0.05. It is interpreted that there is no significant difference among the annual income with respect to retirement factor & sufficient retirement factor then it proved as a null hypothesis.

CONCLUSION

On the retirement planning of academic staff of private sector, the data analysis, we can conclude that majority of the respondents prefer to invest in gold, precious metals, and in real estate & other property, bonds etc as part of their planning for the life after retirement. Saving behavior also has been accepted as one of the factors that influence retirement planning. It shows that there is a positive significant association but still the association in moderate factors. We also concluded that including gender and marital status have insignificant relationship with respect to social and financial factors. Among the variables including universities, age, employment status, and annual income; universities and employment status have significant relationship whereas, age, monthly income have in significant relationship with social and financial factors. On the legal proposition to have a fixed monthly pension scheme for the private sector employees, the majority of the respondents agreed to it. Workers in the private sector especially from the lower income bracket feel that the government needs to support them during their retirement and having a fixed monthly pension is one of viable propositions. As in-depth explanations on the importance of investment and insurance, it will attract the young professionals to save. Encouragement of the private sectors are needed for the young professionals to plan for their retirement.

REFERENCES